

TOWN & COUNTRY NORTH FORK 2ND QUARTER 2014 HOME SALES REPORT

Press Release: July 18, 2014

TOWN & COUNTRY'S 2nd Quarter North Fork Home Sales Report confirms what those of us in the industry have anticipated...2014 is the year for the North Fork.

All 4 markets monitored by **TOWN & COUNTRY** saw increases in the **Number of Home Sales** by as much as 123%. **Southold (which includes New Suffolk and Peconic)** also enjoyed wearing the crown for the greatest increase in Total Home Sales Volume at 152% from nearly \$7M to \$17.5M.

Orient (which includes East Marion and Greenport) experienced the greatest **Median Home Sales Price** increase at 13% from \$420,000 to \$474,000 year to year.

Mattituck (which includes Laurel and Cutchogue) tallied the highest **Total Home Sales Volume** at \$23,188,189 - a sharp increase of 125% from last year's \$10,316,551. **Mattituck (which includes Laurel and Cutchogue)** posted the only North Fork sale in the \$3.5 - \$4.99M price category for the 2nd Quarter 2014.

Looking at **All North Fork Markets** combined and the indisputable fact **IS** that 2014 is the year for the North Fork. Statistically, the gains in all 3 criteria and all price ranges monitored by **TOWN & COUNTRY**, were significant. The **Total Home Sales Volume** exploded by 75.5% year over year and the **Number of Home Sales** jumped up 46%. This is a trend expected to continue as the beauty of the North Fork and the farm-to-table movement brings more admirers.

To view all reports visit 1TownandCountry.com/Reports.

Judi A. Desiderio, CEO
jd@1TownandCountry.com
631.324.8080

*Source: The Long Island Real Estate Report

**All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice.



Westhampton
631.288.3030



Southampton
631.283.5800



Bridgehampton
631.537.3200



East Hampton
631.324.8080



Montauk
631.668.0500



Mattituck
631.298.0600



Southold
631.765.0500



THE POWER OF DEEP ROOTS

North Fork 2014 Second Quarter Statistics

Jamesport

(Includes Aquebogue, Baiting Hollow and South Jamesport)

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
2nd Q 2014	19	9,710,248	380,000	13	4	2			
Change	+12%	-7.99%	-14.31%	+18.18%	-	+100.00%	-100.00%	-	-
2nd Q 2013	17	10,553,753	443,483	11	4	1	1		

Mattituck

(Includes Laurel and Cutchogue)

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
2nd Q 2014	30	23,188,189	430,000	18	7	2	2	1	
Change	+42.86%	+124.77%	+2.87%	+28.57%	+16.67%	+100.00%	-	-	-
2nd Q 2013	21	10,316,551	418,000	14	6	1			

Southold

(Includes New Suffolk and Peconic)

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
2nd Q 2014	29	17,517,040	475,000	17	9	3			
Change	+123.08%	+151.93%	+9.70%	+88.89%	+200.00%	+200.00%	-	-	-
2nd Q 2013	13	6,953,250	433,000	9	3	1			

Orient

(Includes East Marion and Greenport)

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
2nd Q 2014	23	12,964,577	474,000	12	8	3			
Change	+27.78%	+56.43%	+12.86%	-7.69%	+100.00%	+200.00%	-	-	-
2nd Q 2013	18	8,288,000	420,000	13	4	1			

Combined North Fork Markets

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
2nd Q 2014	101	63,380,054	445,000	60	28	10	2	1	
Change	+46.38%	+75.51%	+4.71%	+27.66%	+64.71%	+150.00%	+100.00%	-	-
2nd Q 2013	69	36,111,554	425,000	47	17	4	1		